

- 6. Agree ahead of time on systems for conflict resolution.
- 7. Conduct regular reviews and actively monitor relationships.
- 8. Use graduated sanctions.
- 9. Make a commitment to a higher ethical standard.
- 10. Use interest-based problem solving to negotiate disputes.

increase relationships with each other and a building of

personal and

professional communities.

Partnerships defined as a party of two, the smallest of teams. For most, partnerships initiate a more formal arrangement for work and business. A collaborative effort where it is imperative that the partners know their strengths, clarify what these mean and their expectations for the partnership.

Alliances coalitions, groupings, associations or unions with an intention to work with an agreement or pact. There is a purpose to solidify connections among a group of people and organizations, to reach a common goal, share joint resources, strengthen and foster professional

PARTNERSHIPS - THE SMALLEST OF TEAMS ~ The Choice Connection, April 2008

"Are you currently working in partnership? And is the partnership achieving what you had intentions for? If yes...consider what more the partnership can honor for the two of you! If you are struggling or believe your partner is struggling and not sure if the partnership is in your best interest...STOP, take a deep breath and ask yourself:

- Are we providing honest communication to each other?
- Am I committed to this partnership's objectives do I think my partner is?
- Are we clear on the purpose of the partnership do I understand that purpose?
- Am I fully engaged in our strategy and tasks?
- Do I trust my partner? Do I believe they trust me?
- Are we clear about our processes and structure?

CONNECTIONS from JEAN'S BOOKSHELF

Making Questions Work by Dorothy Strachan. A Guide to What and How to Ask for Facilitators, Consultants, Managers, Coaches and Educators. A great resource!

People Smart - Developing Your Interpersonal Intelligence by Mel Silberman. For those who ask themselves these questions - Are you less successful at time than you ought to be, given your intelligence and work ethic? Do you reach out to others on the job or at home but your efforts are sometimes rejected? Is your energy drained by conflicts with certain individuals? Do you wish your relationships with people close to you were more harmonious and fulfilling?

Radical Collaboration - Five Essential Skills to Overcome Defensiveness and Build Successful Relationships by James W. Tamm and Ronald J. Luyet. Check out the 5 Skills - Collaborative Intention, Truthfulness, Self-Accountability, Self-Awareness and Awareness of Others and Problem-Solving and Negotiating.

Face-to-Face Communications for Clarity and Impact ~ Harvard Business School Press.

The INTERNET CONNECTIONS...

Plugging in: networking skills that promise success - Making Connections (article)

http://findarticles.com/p/articles/mi_m1365/is_7_34/ai_112647847/

Beyond the business card: how to turn business cards into meaningful partnerships, alliances, or mentorships - Making Connections (article) http://findarticles.com/p/articles/mi_m1365/is_8_34/ai_113601011/

How to Build Global Alliances ~

http://www.microsoft.com/canada/midsizebusiness/businessvalue/globalallia nces.mspx

The Global Alliance for Ministries and Departments of Peace ~ http://www.mfp-dop.org/

than an individual can be alone.	Wishing you joy in your connections and partnerships that support your life's design,
	Jean
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<u>Coaching Intro</u>	* Professionals wanting to be at choice in their career and daily work,
<u>Contact Jean</u>	* New Managers (and aspiring leaders) transitioning to establish a leadership role in their communities,
	* Individuals wanting to sort through the choices, build a more fulfilling life, lift their voices, and
Join Our Mailing List!	* Coaches who choose to step out, show up, and say - YES, it IS all about YOU!
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The Goromonzi Project ~ <u>http://www.goromonziproject.org/index.htm</u>

connections, teach skills,